

# ANNUAL REPORT



Thursdays in Pella

Tour of Stores

Festivus Fridays

PELLadies Weekend



COMMUNITY

8,400+ guests

1,000+ guests

2,000+ guests

250+ guests

50 guests\*

#### WELCOMED **NEW MEMBERS** to the PACE Alliance







**COMMUNITY TOURS GIVEN TO** POTENTIAL NEW HIRES IN PELLA

**NEW BUSINESSES OPENED STOREFRONTS** 

IN 2018!

SERVICE

RETAIL





## ADMIT ONE

Carriage Rides & Santa Visits





### HOSTED AMBASSADOR

### **CONNECTED WITH PROSPECTIVE**

The Dutch Ambassador to the United States

**SCHUWER'S VISIT TO PELLA** 

#### RESPONDED TO

relocation/expansion requests for info



\*Weather impacted attendance

CANDIDATES

through two virtual career fairs across the country

#### **PERSONALY ASSISTED**

**REAL ESTATE** 

**HEALTHCARE** 



with info + resources to further their business plan/operation



RESTAURANT

CHILDCARE

#### **MEMBER EDUCATION & CONNECTION EVENTS**

- Connect & Conquer Topical Roundtable Events
- Top Five for Small Business
  - Biz Brew AM & PM
- Employers Council of Iowa Lunch 'n Learns
- Quarterly Membership Meetings
- Emtrepreneurial Operating Systems **Training Session** 
  - Annual Golf Outing



### Advocated

FOR PELLA BUSINESSES

- Visited Washington DC
- Legislative Business Roundtable with our state representatives

From Quarter 3 2017 - Quarter 3 2018



#### WEB PRESENCE

25,654 SEARCHES OF **MEMBER DIRECTORY**  8,6<u>8</u>1 **JOBS PAGE** 



129.284 **NEW USERS** 

78.9% new users; 21.1% returning users

31,712 VIEWS OF AVAILABLE **RENTALS** 

Up 33.5% from 2017





97,796 **PEOPLE** REACHED

13.685 **ENGAGEMENTS** 

1.834 **ENGAGEMENTS** 





#### THE PACE ALLIANCE PROUDLY PARTNERS WITH:

293
MEMBERS
representing
12,330+
employees

**29** + INVESTORS 155
INDIVIDUALS within PACE's

5
working councils

135
COUNCIL,
COMMITTEE &
BOARD
MEETINGS
1,420+
volunteer hours
(2018)

#### Additional Collaborative Projects & Initiatives



### Municipal Broadband Utility:

In collaboration with the City of Pella:

- Encouraged residents to vote in referendum -- May 2018 (92% approval)
- Assisted in finding IT experts from PACE membership to sit in on City's technical committee to work with consultant on business plan for utility
- Promoted survey link to residents and businesses for feedback on broadband needs



#### Childcare Needs Analysis:

In partnership with the Marion County Development Commission:

- Needs analysis launched August 2018
- Encouraged parents/legal guardians, employers and providers to complete survey on childcare needs
- Final report of analysis anticipated late March 2019



#### Pella Talent Pipeline:

A partnership of businesses, education and resource providers:

- Launched December 2018
- Mission: Advancing a thriving interconnected educational ecosystem to enable all local citizens, companies and organizations to achieve their highest potential.



### South Central Regional Airport:

In collaboration with the Oskaloosa Area Development Group:

- Launched information campaign on the impact and importance of the South Central Regional Airport to our area employers and future
- www.mahaskamarionconnect.com
- www.facebook.com/mahaskamarionconnect.com
- Videos viewed more than 66,000 times

### PELLA RATED...

Charming American
Towns You Haven't
Heard of but Should
Visit ASAP

Small Town in Every State MSN 2018

Best Places
to Raise a
Family in Iowa
HomeSnacks 2019

Town in: Every State: MOS

Safest Cities
in lowa
National Council for
Home Safety &
Security 2019



Places to: UP Live in Iowa: 1 HomeSnacks 2018: 1