One unified voice to collaboratively lead, advocate, and influence economic vitality and community development for the Pella area.
From needs to budget size, every business is different. The PACE Alliance offers customized partnership levels to meet the needs of your business.

**Business Membership Level**
- Access to 49 networking, educational, and social events
- Automatic membership to the Greater Des Moines Partnership (access to all events, networking, advocacy and marketing)
- Listing on www.pella.org website with link to your business’ website/social media platforms
- A one-time use set of member labels to start your business marketing efforts (primary contact for each business)
- Use of Alliance’s standard rate mail permit to help save you $$ on mailings
- Post unlimited job openings to www.pella.org
- Ability to accept Pella Bucks at your business as form of payment from customers
- Certificate of Origin certification (no fee)
- Notary services (no fee)
- Use of Alliance Board Room (no fee; based on availability)
- Use of LCD projector (no charge; based on availability)
- Discount on your insurance for belonging to an association (check with your insurance agent)
- Ribbon Cutting by our Dutch Greeters to announce your business opening (for new business or new member)

**Business Membership Investment Scale:**

<table>
<thead>
<tr>
<th>Business Type</th>
<th>Base Rate</th>
<th>Per FTE</th>
</tr>
</thead>
<tbody>
<tr>
<td>1) General Businesses</td>
<td>300</td>
<td>10</td>
</tr>
<tr>
<td>2) Restaurants/Catering</td>
<td>300</td>
<td>10</td>
</tr>
<tr>
<td>3) Housing</td>
<td>300</td>
<td>5³</td>
</tr>
<tr>
<td>4) Financial Institutions</td>
<td>350</td>
<td>25³</td>
</tr>
<tr>
<td>5) Manufacturing (1-100 employees)</td>
<td>300</td>
<td>15</td>
</tr>
<tr>
<td>6) Manufacturing (100+ employees)</td>
<td>2070</td>
<td>1</td>
</tr>
<tr>
<td>7) Media</td>
<td>300</td>
<td>10</td>
</tr>
<tr>
<td>8) Utilities</td>
<td>300</td>
<td>.25⁴</td>
</tr>
</tbody>
</table>

1. Per million dollar deposit
2. Per licensed professional
3. Per room/unit
4. Per unit serviced

**Individual Membership Level - $50**

Individual memberships are for those who are retired or between careers/jobs and want to stay engaged in the business community. There is no business affiliation with this level and benefits are limited.
- Personal listing in the Business Directory.
- May join one or more of PACE’s working Councils.

Want more exposure for your business?

We have additional investor levels with more benefits to fit your business needs.

Questions about investor levels benefits? Contact Karen, PACE Alliance Executive Director, at Karen@pella.org or 641-628-2626 to discuss this opportunity!
Bronze - $550
• One Bronze-level representative will occupy a Board of Directors position, chosen from all Bronze-level investors on election basis by nominating committee
• Rotating banner on www.pella.org

Silver - $2,500
• One Silver-level representative will occupy a Board of Directors position, chosen from all Silver-level investors on election basis by nominating committee
• Rotating banner on www.pella.org
• Logo and link on the weekly e-calendar of events (sent to more than 3500 community members)

Gold - $5,000
• One Gold-level representative will occupy a Board of Directors position, chosen from all Gold-level investors on election basis by nominating committee
• Light pole banner around Pella with your company name on it (displays for one year)
• Rotating banner on www.pella.org
• Logo and link on the weekly e-calendar of events (sent to more than 3500 community members)

Platinum - $10,000
• One Platinum-level representative will occupy a Board of Directors position, chosen from all Platinum-level investors on election basis by nominating committee
• Overall sponsorship of one Thursdays in Pella event
• Two tickets to the annual breakfast
• 50% off ad in Relocation Guide
• Light pole banner around Pella with your company name on it (displays for one year)
• Rotating banner on www.pella.org
• Logo and link on the weekly e-calendar of events (sent to more than 3500 community members)

Elite Partner- $15,000
• Two Elite Partner-level representatives will occupy Board of Directors positions, chosen from all Elite Partner investors on an election basis by nominating committee
• Of the Elite Partner representatives elected to the Board of Directors, one member will be elected to the Executive Board (elected by the Board of Directors)
• Community tours for all prospective employment candidates
• Logo on landing page of www.pella.org
• Logo in lobby of Pella Area Community & Economic Alliance office on Sponsor Wall
• One light pole banner around Pella with your company name on it (displays for one year)
• 1/6 page ad in the annual Business Directory
• Four tickets to the annual breakfast
• ½ page ad in Relocation Guide
• Logo and link on the weekly e-calendar of events (sent to more than 3500 community members)
• Rotating banner on www.pella.org

Trustee - $30,000
• A seat on the Board of Directors
• Of the Trustee level investors, one member will be elected to the Executive Board (elected by the Board of Directors)
• Community tours for all prospective employment candidates
• Logo in lobby of Pella Area Community & Economic Alliance office on Sponsor Wall
• Logo on landing page of www.pella.org
• Two light pole banners around Pella with your company name (displays for one year)
• Reserved table of 8 seats at the annual breakfast
• Full page ad in the annual Business Directory
• ½ page ad and ½ page employer spotlight in the Relocation Guide
• Logo and link on the weekly e-calendar of events (sent to more than 3500 community members)
• Rotating banner on www.pella.org
Downtown Development
Purpose: Ensure the vitality of the downtown area through appropriate business mix, regulatory oversight, and customer friendly aesthetics.
Meets: Fourth Tuesday of the month at 7:30 AM
Areas of focus:
• Healthy business mix
• Business friendly zoning and ordinances
• Aesthetics of downtown

Business Development
Purpose: Provide members with connections, education and advocacy opportunities to utilize in the success of their business.
Meets: Third Tuesday of the month at 7:30 AM
Areas of focus:
• Creating networking opportunities
• Leadership development
• Succession planning

Economic Development
Purpose: Create private/public partnerships which spur economic growth. Areas of interest include but are not limited to: housing, infrastructure, utilities, incentives, local amenities and safety.
Meets: First Thursday of the month at 7:00 AM
Areas of focus:
• Employment housing
• Incentives for developers and homeowners
• Infrastructure
• Utilities to areas of expansion (fiber, water, electric/ gas
• Land availability

Workforce
Purpose: Attract quality workforce and provide new residents with resources to promote a smooth transition to the Pella area.
Meets: Second Tuesday of the month at 7:00 AM
Areas of focus:
• Assist employers with potential and new residents
• Attract/retain young workforce
• Enhance diversity initiatives

Events
Purpose: Create social opportunities for employees and residents to enhance the quality of life in Pella, as well as creating additional reasons for visitors to travel to Pella.
Meets: Typically once a month as needed
Areas of focus:
• Planning and carrying out events: Thursdays in Pella, Golf Outing, Herfst Feest, Tour of Stores and Holiday Activities, and more.

Want to make an impact on Pella’s future? We invite you to join a Council. Participation is open to all members. For more information contact Karen, PACE Alliance Executive Director, at karen@pella.org or 641-628-2626.
Contact Information:
Business Name: ________________________________
Address: ______________________________________
City: __________ State: __________ ZIP: __________
Phone: __________________ Fax: __________________
Contact Person: ________________________________
Position/Title: __________________________________
E-mail: __________________ Web Address: __________

Membership Level
_____ Business  _____ Silver  _____ Platinum  _____ Individual
_____ Bronze  _____ Gold  _____ Elite

Business Information:
Total Number of Employees: __________ Total Number of Full-Time Equivalent Employees: __________
Describe your business, major services or products (Online description): ________________________________

Keywords (for search)
__________________________________________
__________________________________________

Preferences:
Billing Frequency Request (Check one): Quarterly _____ Annually _____
How do you prefer bills to be sent? (Check one): Mail _____ E-mail _____

Get Involved:
Working Councils drive the priorities and activities of the Alliance. Please check any of the Committees you are interested further exploring or joining. (Check all that apply; See inside for Council descriptions).

_____ Business Development  _____ Downtown Development  _____ Economic Development
_____ Workforce Development  _____ Events  _____ Dutch Greeters

Member Signature ________________________________

Print Name ___________________________ Date: __________

*Full Time Equivalent (FTE) employees include all owners, managers, professional, technical, and sales associates, as well as regular employees working a full-time work schedule for one year.

Notice: The Pella Area Community & Economic Alliance is organized as a not-for-profit professional association under section 501(c)(6) of the Internal Revenue code. Member investments are deductible as a business expense, but not as a charitable contribution for tax purposes.